



## **RBC recognized as ‘Best Trade Finance Provider in Canada’ for fifth consecutive year by *Global Finance* magazine**

**TORONTO, January 19, 2017** — Royal Bank of Canada (RY on TSX and NYSE) (RBC) has been named ‘Best Trade Finance Provider in Canada’ for the fifth consecutive year by *Global Finance* magazine. This award exemplifies RBC’s cross-platform collaboration and commitment to ensuring services, technology and global expertise that support clients’ international trade finance requirements.

The winners were selected by the *Global Finance* editorial review board and based on input from industry analysts, corporate executives and technology experts. A poll of *Global Finance* magazine’s readership was conducted in order to increase the accuracy and reliability of the results.

“RBC is honoured to receive this prestigious award for the fifth year in a row. We strive for excellence and to be among the world’s most trusted financial institutions, and this award is a testament to the ongoing collaborative efforts of our many dedicated employees, from our Trade Sales teams to our Relationship Managers to our Trade Processing Centre,” said Neil McLaughlin, executive vice-president, Business Financial Services. “It’s an exciting time for the Trade Finance business and we will continue to invest to improve our product and technology capability for our many clients who require support with exporting, importing or bank guarantees within Canada and globally.”

“RBC’s foreign market knowledge, technical expertise and client centric approach, supported by solid technological capabilities, make us the bank of choice for correspondent banks with operations in Canada,” said James Rausch head of Client Coverage, Canada and global head of Transaction Banking - Banks, Brokers & Exchanges, RBC Investor & Treasury Services. “RBC prides itself on operating in a collaborative environment which enables our teams to deliver tailored solutions and applications for our clients. We thank our clients for their continued partnership and for this recognition.”

RBC’s Trade Finance professionals in Investor & Treasury Services (I&TS) and Personal and Commercial Banking (P&CB) possess a rich understanding of global and domestic markets and collaborate to serve each client, facilitate their cross-border activity and manage risk.

### **About RBC Investor & Treasury Services**

RBC Investor & Treasury Services (RBC I&TS) is a specialist provider of asset services, custody, payments and treasury services for financial and other institutional investors worldwide. We serve clients from 19 countries across North America, Europe, Asia and Australia, delivering services to safeguard client assets and maximize liquidity. Rated by our clients as the #1 global custodian for six consecutive years (Global Custody Survey, Global Investor ISF, 2011 to 2016), RBC I&TS is trusted with CAD 3.9 trillion in client assets under administration (as at October 31, 2016).

**About RBC**

Royal Bank of Canada is Canada's largest bank, and one of the largest banks in the world, based on market capitalization. We are one of North America's leading diversified financial services companies, and provide personal and commercial banking, wealth management, insurance, investor services and capital markets products and services on a global basis. We have over 80,000 full- and part-time employees who serve more than 16 million personal, business, public sector and institutional clients through offices in Canada, the U.S. and 36 other countries. For more information, please visit <http://www.rbc.com/>.

RBC helps communities prosper, supporting a broad range of community initiatives through donations, community investments and employee volunteer activities. For more information please see: <http://www.rbc.com/community-sustainability/>.

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